

## Message Text

UNCLASSIFIED

PAGE 01 ABU DH 02402 221151Z

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 DODE-00 EB-08 NSAE-00

USIA-15 TRSE-00 ERDA-07 CIAE-00 /041 W

-----130828 221408Z /45

R 221010Z AUG 77

FM AEMMBASSY ABU DHABI

TO SECSTATE WASHDC 6535

UNCLAS ABU DHABI 2402

E O 11652: NA

TAGS: ESTC, TC

SUBJ: INTERIM REPLY

REF: STATE 187841

1. REFTEL ASKED FOR EMBASSY RECOMMENDATION ON ACCEPTABILITY OF AEROGULF SALES OF DUBAI, U.A.E., AS A SALES AGENT FOR A LINE OF AERONAUTICAL ELECTRONIC GEAR PRODUCED BY THE COLLINS RADIO GROUP OF ROCKWELL, INC.

2. WE ASSUME THAT REFTEL HAS ASKED US TO PASS ON WHETHER AEROGULF SALES CONFORMS TO THE DESCRIPTION OF AN AGENT ELIGIBLE TO RECEIVE STRATEGICALLY CONTROLLED ITEMS UNDER SECTION 373.3(C)(1)(11) OF THE EXPORT ADMINISTRATION REGULATIONS. AEROGULF SALES IS PRINCIPALLY OWNED BY THE MINISTER OF DEFENSE, SHAIKH MOHAMMED BIN RASHID AL MAKTOUM, AND THE DEPUTY MINISTER OF DEFENSE, KHALIFA AL NABOODAH. OIC DUBAI OFFICE HAS ASKED MANAGER OF THE FIRM, A BRITISH SUBJECT, FOR A LETTER FROM MR. AL NABOODAH CONFIRMING THAT THE COMPANY WILL ONLY SEL ITS PRODUCTS IN THE U.A.E., OMAN AND QATAR, AS THESE ARE THE ONLY AREAS IN WHICH IT PLANS TO SELL THEM, AND TO INFORM US SHOULD THEY CHANGE THEIR INTENTIONS. FURTHERMORE, WE HAVE ASKED FOR ASSURANCES IN WRITING THAT THE FIRM WILL ENDEAVOR TO PREVENT ANY OF THE AERONAUTICAL ELECTRONICS COVERED BY THE PROPOSED DISTRIBUTION LICENSE FROM REACHING ANY COMMUNIST COUNTRY.

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PAGE 02 ABU DH 02402 221151Z

WHEN WE RECEIVE SUCH A LETTER, WE WILL INFORM THE DEPARTMENT.

3. BOTH SHAIKH MOHAMMAD AND MR AL NABOODAH ARE WELL AND FAVORABLY KNOWN TO US, AND IF THEY GIVE US SUCH ASSURANCES, WE FEEL THEY CAN BE TRUSTED.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BUSINESS FIRMS, END USE CHECKS  
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**Copy:** SINGLE  
**Sent Date:** 22-Aug-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Disposition History:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009